

Meetings of Excellence

Create Meetings of Excellence

Many companies have a similar ambition: they want to **make the leap from "good" to "excellent"**.

A leverage point on the way to organisational excellence are **m e e t i n g s**.

Meetings are undoubtedly one of the most powerful instruments in management and leadership. Through meetings you systematically influence employees' behaviors towards result orientation, quality awareness and commitment. With excellent meetings, leadership becomes highly effective and efficient at the same time.

What makes meetings are key instrument of management and leadership?

As a manager and leader, you use meetings intentionally and systematically to influence the attitude and the behavior of the people you work with.

Through meetings you show

- your determination to gain results,
- your capacities to involve everybody and to make everyone of the team accountable,
- your competences to find creative solutions and make sustainable decisions.

In meetings, you live yours and the company's core values, you shape the company's culture and you guide the company's strive for excellence.

Improving the quality of meetings within the whole organisation will very likely be giving a boost to the company's ability to innovate and to change.

A programme for excellent meetings

In order to improve the quality of your meetings training alone will not do.

More promising is a programme of synchronised measures that acknowledges the fact that learning needs practice - practice in the "real" environment, your workplace.

We see the best results in a **combination of training and coaching** (accompanied learning), with the overall goal of making every meeting in your company effective, efficient and excellent.

The **principal tools** we use for the training and coaching parts of this programme are

- parallel thinking,
- active listening,
- questioning techniques,
- crew resource management,
- goal setting techniques,
- controlling of results at the work place, and
- the PDCA cycle for continuous improvement.

Please ask for more information:
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